

The Ken Blanchard Companies 2005 Business Issues Survey Results

Management Challenges

Developing potential leaders
58%

Selecting and retaining key talent
53%

Reducing costs
50%

Creating an engaged workforce
48%

Customer loyalty
41%

Company flexibility/responsiveness
35%

Succession planning 34%

Increasing innovation
32%

Employee Development Challenges

Manager/supervisor skills
61%

Customer relationship skills
44%

Interpersonal communication skills
40%

Team building skills
38%

Executive development
32%

Sales skills
31%

Professional skills
28%

Information technology skills
23%

Organizational Business Issues

Competitive pressure
63%

Skill shortages
39%

Pricing pressure
38%

Changing technology
30%

Government regulation
30%

Industry consolidation
14%

“What keeps the HR department up at night?” 12.4.05